## Norwalk & Huron County! Lind Delivers Traffic! Excellence in Outdoor Advertising

Norwalk is the Economic Center of Huron County and a market area that includes portions of 6 different counties. Along with the rest of Northern Ohio, the Norwalk area continues to experience steady growth. The Norwalk area enjoys a diverse economy led by strong and varied corporate, industrial, healthcare, and educational sectors. Cultural institution and activities contribute to an exceptional quality of life.

Dominant media influence is derived from nearby Cleveland. Huron County is located within the Cleveland DMA (Nielsen Designated Market Area.) Therefore, local television, radio, and print media tend to be overshadowed and fragmented by dominant Cleveland and other regional media outlets.

The fragmentation and dilution of other media coupled with significant and steady increases in traffic on roadways has cemented Lind Outdoor as the dominant mass medium in the Huron County market area. Lind billboards deliver all of Huron County for a fraction of the cost of other media outlets.

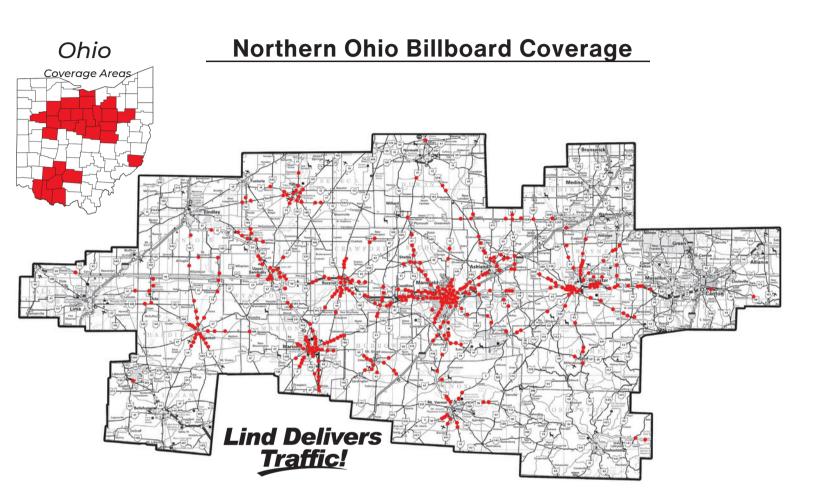
## **Huron County Area Billboards** Firelands Collins Wakema 20 601 Museum **KEY** 30-Sheet Billboard East Townsend Monroeville 8-Sheet Billboard Norwalk 6'x12' 547 18 10 99 Wallscape Clarksfield 250 Sizes Vary 61 **Permanent Bulletin** 13 14'x48' & 10'6"x36' Olena **Digital Billboard** Sizes Vary Numbers correspond with numbered location list Flat edges denote direction of faces 'Havana Circles denote location faces both directions Rock Steuben New 162 London Holiday North Lakes Fitchville Fairfield Willard Delphi Ruggles Celeryville New Haven Willard 3 Greenwich 250 Plymouth Marsh 🥦 60 598

- Advertising is displayed a minimum of 26 days from the initial posting date.
- Advertising can be maintained at a specific location for several consecutive months or may be rotated to a new location each month throughout the contract period at no additional charge.
- Vinyl production and art charges are included at no-charge with a 2 year contract.

Seneca County Suggested Showing	Billboards
#25 (reaches 25% of Seneca County mkt. Population on a daily basis)	2
#50 (reaches 50% of Seneca County mkt. Population on a daily basis)	4
#75 (reaches 75% of Seneca County mkt. Population on a daily basis)	6
#100 (reaches 100% of Seneca County mkt. Population on a daily basis)	8



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## Why Choose Billboards?

- Billboard advertising reaches more people per day than any other medium.
- Billboards target consumers when they are out of their homes and most likely to make purchases and buying decisions.
- Outdoor delivers much more exposure for much less than any other medium.
- It is a low cost, low risk, high reward investment.

## Media Comparisons (based on Mansfield, Ohio, media market)

Media Type:	Cost per Thousand Viewers Reached (CPM)
Billboard (30-Sheet)	\$1.06
Newspaper (1/4 pg. B&W)	\$12.44
TV (:30 Prime Time)	\$11.58
Radio (:30 Drive Time)	\$5.20







